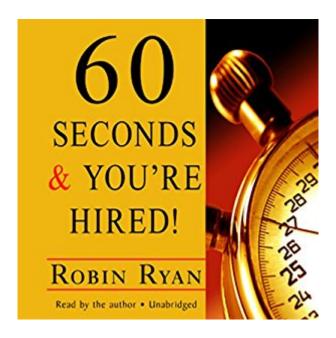


## The book was found

# **60 Seconds And You're Hired!**





### **Synopsis**

Whether you are moving up, moving on, or just starting out, America's top career coach, Robin Ryan, offers proven, easy-to-learn techniques for mastering the job interview and landing the job of your dreams. This brief, compact book, newly updated in 2008, is packed with useful tips such as: how to establish a career identity or personal brand in the opening minutes of an interview using the 60 Second Sell (TM), answers to more than one hundred of the toughest interview questions, important questions you must ask, interview etiquette and dressing to impress, negotiation techniques for securing the best salary and benefits package, and much more. --This text refers to an out of print or unavailable edition of this title.

#### **Book Information**

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#### Customer Reviews

I got this for my boyfriend after I have read it multiple times. I've never not gotten a job I interviewed for since reading this book. I haven't always made it to the interview, and I would like to think my personality does some of the work, but these tips and sample answers are great. I am the go-to that my friends ask for how to answer interview questions like "what's your greatest strength/weakness" and "why did you leave your last job." YES there ARE right and wrong answers here! All my answers to their questions came from this book!

I had gone on interview after interview for five years and never understood how I wasn't getting a job with my qualifications and experience. I read this book and was offered a job after the first interview I had after reading this book. I can't believe how much it helped me in figuring out where I

was going wrong. Thank you for writing such an amazing book! I have recommended it to a lot of people since reading it.

I have had many recommendations from friends to buy this book not only for help with interviews but for help in life in general. I purchased this book to help with interviews into Nursing Grad school. I have learned so much while reading it. There is a lot of information that I did not know of even think of when preparing for an interview. My husband has started reading it now to help himself find work. I love the overall tone of the book. It is pretty much reminding you to have confidence but dives so much deeper into it than that. Great book, amazing seller. Book came quickly and in the condition described.

I have this book and have bought it for multiple friends/family in job searches. It is not a comprehensive job hunting guide but instead a very quick read that helps you prepare an excellent interview strategy. This book helps anyone tailor his or her professional strengths into quick talking points that speak directly to a company or positions biggest needs. It gives you confidence to have solid answers to the tough interview questions. I've used this strategy to prep for interviews for the last decade, and most recently used it to land my dream job at a professional sports team's front office.

I am not one of those readers who would spend a good amount of time reading a book slowly and deeply. I would usually just prefer taking quick, holistic sort of ideas. On the basis of whatever I have taken so far from this book, I would just say that is a "must have" for all those who are on a serious job hunt, and also equally useful for recruiters. Perhaps a great value addition could also have been a couple of nice examples and/or working templates for resumes/cover letters that actually sell (Get You Hired).

Excellent tips and tricks to get past the HR Filters and get your online resume noticed. The job market has changed dramatically since the Great Recession of "8 & '09. You need to know what HR managers are doing in order to present your resume when applying for a job. This was an easy and revealing read.

This has many tips on how to answer uncomfortable questions. I haven't put it to the test yet, BUT I immediately noticed there were answers to common and uncomfortable questions during interviews,

which I have experienced and were quite helpful. There are lots of good tips here that apply to both interviews and talking to new or prospective clients.

I'm 45 and feel very young but I'm also realistic. I was pretty rusty at interviewing. I read this book, skimmed through some sections that were not applicable to my situation but delved deeply into those that were or close to it. Let me tell you, I developed answers to some questions and rehearsed in the mirror using my phone to watch myself. IT WORKED!! I went in feeling enthusiastic and confident (actually telling myself that over and over). The position was for a promotion in my office and was a panel interview with managers who I knew a little but had never worked with. Don't get me wrong, I know my job, I help my current lead alot so I went in having done my homework and feeling prepared. The interview went well but I was still nervous. I WAS PROMOTED!! MORE MONEY, MORE RESPONSIBILITY. My feedback was that my interview topped all the others. The Director later asked me if was given the questions in advance???!!!! I give myself the credit but this book really helped. At least two (maybe 3 I can't remember) the questions asked during the interview were variations of questions which I had already prepared for and rehearsed right out of this book! I recommend this book wholeheartedly. Buy the book. Go get that job!

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